

**REVISED MAY 30, 2018**  
**REQUEST FOR EXPRESSIONS OF INTEREST**

**SAINT LUCIA**  
**OECS REGIONAL TOURISM COMPETITIVENESS PROJECT**  
**IDA Credit #6000-LC**

**Assignment Title: Consultancy to Develop a Manual for Gap Financing for the Operation of Ferries**

**Reference No. SLU-RTCP-CS-IC-GMGF-01-17**

Saint Lucia has received financing from the World Bank towards the cost of the OECS Regional Tourism Competitiveness Project (ORTCP) and intends to apply part of the proceeds for a Consultant to Develop a Manual delineating the operations for Financing aimed at piloting of ferry operations in Saint Lucia, Grenada, and St. Vincent and the Grenadines.

The consulting services (“the Services”) include reviewing all documents relevant to Gap Financing in general, and the proposed Gap Financing Program; developing a Manual for Executing the Reverse Auction for the Gap Financing Program; developing template (forms, agreements, instruments) to be completed by availability payment recipient/s and developing the Terms of References (TORs) for an implementing agent to implement the actual process of the reverse auction. *(The Terms of Reference may be obtained on the website of the Department of Finance: [www.finance.gov.lc](http://www.finance.gov.lc) and [www.govt.lc/consultancy](http://www.govt.lc/consultancy)).*

The Department of Economic Development, Transport and Civil Aviation now invites eligible individual consultants (“Consultants”) to indicate their interest in providing the Services. Interested Individual Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services; (Curriculum Vitae, description of similar assignments, etc). Interested Consultants should have the following requisite minimum qualifications and professional experiences listed below for undertaking the assignment.

**QUALIFICATIONS AND EXPERIENCE REQUIREMENTS for Selection of an Individual Consultant are:**

Minimum required education and experience

- At least a Master’s Degree in Finance, Business Management, Business Administration, Economics, or related field;
- A minimum of five (5) years’ experience in developing Public-Private Partnerships (PPPs) and/or engaging in PPP transactions; and
- Experience in maritime transport and/or tourism-related projects;

Knowledge, Skills, and Abilities Requirements

Additional knowledge, skills and abilities that will be required of successful candidates include:

- Ability to interact with stakeholders tactfully, courteously and diplomatically;
- Knowledge of ferry operations/maritime-based travel operations in the region is preferred;
- Knowledge of PPPs and reverse auctions;
- Ability to communicate effectively in written and oral formats and to prepare reports; and
- Must be of high integrity, transparent, and accountable.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's *Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

A Consultant will be selected in accordance with the Individual Consultants (IC) method set out in the World Bank's *Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* ("Consultant Guidelines").

Further information can be obtained at the address below during office hours 8:00 a.m. - 4:00 p.m. (0800 to 1600 hours).

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by e-mail) by **June 29, 2018**.

**Project Coordination Unit**  
**Department of Economic Development, Transport and Civil Aviation**  
**Attn: Project Coordinator**  
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**Castries**  
**Saint Lucia**  
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